



GREG PURDON, Chairman  
NEWTON B. JONES, Vice Chairman

DALE "SKIPPER" BRANSCUM, Administrator

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## **Working Group 3 – Expand Work Opportunities Outside the Coal-Fired Power Generation**

### **RECAP March 22, 2017**

**Participants:** Rich Greenwell, Chad Jones, Jeremy McKinney, Blane Tom, Joe Lewandowski, Scott Hense, Mike Murphy

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- Review any approve minutes of the January 25, 2017 meeting
  - Minutes approved
- Old Business
  - Excellent write-up from Chad Jones on the benefits of utilizing Boilermakers as well as ongoing challenges faced by owners, contractors and all Trades. The challenges provide opportunities for improvement. A comment was made that the difference between the Union A, B and C teams is not as evident as with non-union craft.
  - Joe Lewandowski provided an update on the International providing Industrial Info access to every lodge. The intent is to allow the Business Managers to increase awareness to contractors of Boilermaker job opportunities in their individual areas. Joe also recognized John Bland, BA of Boilermaker Lodge 13, on John's efforts to communicate ways to uncover Boilermaker opportunities. An example is HVACBids.net.
  - (I did not capture who discussed the following) – Have received input from a percentage of Lodges and will work to obtain feedback from remaining Lodges concerning reported closures or pending plant closures. About 75% of Lodges that have reported to date report closures or anticipated closures. It is estimated that the closures will eliminate .2 to 1.5 million hours of annual work.
  - Blane Tom reported on Lodges that are looking at work outside of coal.
    - Some Lodges have little opportunities outside of coal in their territories.
    - He also reported positive news that 2 of 3 new shipyards in WI use field Boilermakers. Could see up to 150 BM's employed in 1Q of each year at these yards. Work would complete prior to those BM's being required for work at power utility plant spring outages. Another yard is coming forward to discuss Boilermaker employment opportunities.
    - There is a market improvement agreement in WI focused on capturing work for Boilermakers in non-traditional markets.

- Mike Murphy deferred discussion on Cement until he can speak with Tyler Brown.
- New Business
- Scope of the group, discussion on areas outside coal today
  - There was a general discussion on the scope of the group and the expected deliverables. It was agreed the group would reach out to Skipper Branscum for clarification.
- Next Meeting Date
  - It was agreed the next meeting would take place by phone on 24-May-2017 at 10:30 central time.
- Meeting Adjourned